Page 1 of 13

Rev. (1) Date (30-12-2020)



جامعة فاروس الاسكندرية

إدارة التسويق

Publications Template

#	Research Title	Field	Abstract	Year of Publication Publishing	Publishing Link "URL"
1	testing the applicability of TQM "Malcolm Baldrige criteria" in the Egyptian establishments: Case study on the Egyptian Tourist Authority	TQM	This study aimed to determine the weaknesses suffered by the Egyptian Tourist Authority using Malcolm Baldrige criteria and developing mechanisms of treating them, in addition to identifying constraints that prevent the possibility of the application of TQM in the authority, how to remove them, and to test the effect of these constraints on the application of Malcolm Baldrige criteria on the Egyptian Tourist Authority. This study used case study and descriptive analytical methods, in addition the population of the study was determined in the Egyptian Tourist authority and a stratified random sample was chosen with the size of 223 employees. The results identified weaknesses of the Egyptian tourist authority and how to treat them, identifying the obstacles that prevent the application of total quality management in the Egyptian tourist authority, and the ways to remove them. Finally it was found that there is	2012	Journal of Faculty of Tourism and Hotels, Alexandria University

Publications Template

Doc. No. (PUA-IT-P01-F14)

Issue no.(1) Date (30-12-2020)

مستوى سرية الوثيقة: استخدام داخلي

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جامعة فاروس الاسكندرية

جامعة فاروس

	Factors influencing the choice of students of the		no impact to the obstacles which prevent the application of TQM on the application of Malcolm Baldrige criteria in the Egyptian Tourist Authority. The study aims to find out the Factors influencing the choice of students of the faculties of tourism and hotels for elective courses and the ability of digital video recordings to facilitate their decision making process. The study was applied within one of the Tourism and Hotels faculties that implement and the part of the process.		
2	faculties of tourism and hotels for elective courses and the ability of digital video recordings to facilitate their decision making process	Tourism Education	and Hotels faculties that, implement credit hour system in Egypt. Stratified random sample technic employed to decide sample size. Data collection carried out threw a questionnaire form using five-Likert scale. Furthermore, Analytical descriptive approach employed to achieve study objectives. Findings show that students agree that, there is a positive impact of the educational media (educational video) on increasing the awareness of elective course content. Moreover, it has a positive impact on supporting decision making process regarding selecting one elective course and leaving another one.	2018	International journal of researches in sciences and specific arts, Egypt, vol.10,No(1)
3	Removing barriers of knowledge sharing in Egyptian Tourism companies	Knowledge Sharing	This study aimed at identifying and removing knowledge-sharing organizational barriers in the Egyptian tourism companies. The deductive approach and quantitative method were employed by this study. Moreover, a semi-	2019	International Travel Agency and Tour Operation Management" Book chapter published by IGI, USA.

Page 2 of 13	مستوى سرية الوثيقة: استخدام داخلي	Dublications Template	Doc. No. (PUA-IT-P01-F14)
Rev. (1) Date (30-12-2020)	Document Security Level = Internal Use	Publications Template	Issue no.(1) Date (30-12-2020)



جامعة فاروس الاسكندرية

جامعة فاروس

			structured questionnaire distributed to a sample of 278 tourism companies is used for data collection purposes. Structural equation modeling (SEM) is used for data analysis. Findings revealed significant effect of organizational barriers on knowledge-sharing behavior in tourism companies' context. A set of recommendations to overcome the perceived barriers of knowledge-sharing in tourism companies was introduced.		https://www.igi-global.com/chapter/organizational-barriers-to-knowledge-sharing/228301 DOI: 10.4018/978-1-5225-8434-6.ch012
4	Supporting the enabling factors for successful knowledge sharing adoption	Knowledge Sharing	This study aimed at measuring the extent of knowledge sharing adoption by the Egyptian tourism companies class A, as well as identifying and supporting its enabling factors. The deductive approach and quantitative method were used by this study. Moreover, a semi-structured questionnaire was distributed to a sample of 278 out of 1008 tourist companies, were selected using a simple random sampling technique with response rate was of 85%. Moreover, structural equation modeling (SEM) was used for the quantitative data analysis. Results identified enabling factors for knowledge sharing adoption in the Egyptian tourism companies. In addition, implications for practice were recommended to support the perceived enabling factors of knowledge sharing adoption- in the Egyptian tourism companies class A. This research provides improvements to knowledge sharing adoption process by tourism companies.	2019	Journal of Tourism Research http://jotr.eu/images/T22/V22.pdf#page=64



جامعة فاروس الاسكندرية

جامعة فاروس



جامعة فاروس الاسكندرية

جامعة فاروس

			suggested to support the enabling factors of employees' service innovative behavior adoption and to overcome its barriers within the Egyptian tourism companies class A. This research provides the basis for improving the applicability of employees' innovative behavior within Egyptian tourism companies.		
6	Factors influencing the choice of students of the faculties of tourism and hotels for elective courses and the ability of digital video recordings to facilitate their decision making process'	Tourism Education	The study aims to find out the Factors influencing the choice of students of the faculties of tourism and hotels for elective courses and the ability of digital video recordings to facilitate their decision making process. The study was applied within one of the Tourism and Hotels faculties that, implement credit hour system in Egypt. Stratified random sample technic employed to decide sample size. Data collection carried out threw a questionnaire form using five-Likert scale. Furthermore, Analytical descriptive approach employed to achieve study objectives. Findings show that students agree that, there is a positive impact of the educational media (educational video) on increasing the awareness of elective course content. Moreover, it has a positive impact on supporting decision making process regarding selecting one elective course and leaving another one.	Dec, 2018	International journal of researches in sciences and specific arts, Egypt, vol.10,No(1). مجلة بحوث في العلوم والفنون النوعية- جامعة االسكندرية مجلد 5، العدد 2 - الرقم المسلسل للعدد 2 جزء أول ديسمبر 2018 المواتحة 277-316
7	The impact of user generated content (UGC) on the Digital	User Generated content	The continuous development of information technology has fundamentally revolutionized our communication patterns and behavior through the Internet, establishing a digital medium in which	2020	International Journal of Heritage, Tourism and Hospitality Special Issue (3)

Page 5 of 13	مستوى سرية الوثيقة: استخدام داخلي	Bublications Tomplete	Doc. No. (PUA-IT-P01-F14)
Rev. (1) Date (30-12-2020)	Document Security Level = Internal Use	Publications Template	Issue no.(1) Date (30-12-2020)



جامعة فاروس الاسكندرية

جامعة فاروس

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	transformation of Egyptian Travel Agencies	Digital transformation	information is consumed and disseminated. In this context, most tourism researches focus on the role of UGC in directing the decision of visitors in determining the tourist destination that could be visited or the service provider that could be selected. This research aimed at measuring the impact of user-generated content on the digital transformation of Egyptian travel agencies as well as investigating how UGC can stimulate the digital transformation of tourism and travel services. For this purpose, the researchers used the deductive approach and quantitative method. Semistructured questionnaires were distributed to a sample of 278 managers out of 1008 travel agencies, in addition to a sample of internet users including social media users, using a simple random sampling technique. Moreover, researchers analyzed the literature regarding the fast-paced e-commerce environment to understand the complicated behaviour of consumer which shows that consumers are rapidly changing and that is what they also expect from the mediums they are dealing with. Findings of the study have indicated that User-generated content has a weak positive effect on the digital transformation of Egyptian travel agencies. Implications for practice were suggested to support the digital transformation of Egyptian travel agencies based on user-generated content		https://ijhth.journals.ekb.eg/article_106168.html
8	Measuring The Impact of Intellectual Capital on Travel	Intellectual Capital- Innovation Performance	This study aims to assess the impact of intellectual capital on the innovation performance of Egyptian travel agencies. To achieve this, the researchers used a	2021	Journal of Association of Arab Universities for Tourism and Hospitality (JAAUTH) Vol. 21, No. 2, (December 2021),

Page 6 of 13	مستوى سرية الوثيقة: استخدام داخلي	Publications Tomplets	Doc. No. (PUA-IT-P01-F14)
Rev. (1) Date (30-12-2020)	Document Security Level = Internal Use	Publications Template	Issue no.(1) Date (30-12-2020)



جامعة فاروس الاسكندرية

جامعة فاروس

Agencies' Innovation Performance: Evidence from Egypt Egypt Intervence Gistributed to 250 travel agencies from 1008 Egyptian travel agencies in class A was collected by simple random sampling technique. Furthermore, the researchers reviewed the literature regarding intellectual capital and the performance of innovation. Structural equation modeling (SEM) was employed for the quantitative analysis. Also, Amos software version (26) utilised to perform the structural equation modeling analysis. According to the study's findings, two dimensions of intellectual capital (Human and Organizational) have a positive impact on the performance of innovation within the Egyptian travel agencies, while the dimension of social/relational capital has a weak					
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technique. Furthermore, the researchers reviewed the literature regarding intellectual capital and the performance of innovation. Structural equation modeling (SEM) was employed for the quantitative analysis. Also, Amos software version (26) utilised to perform the structural equation modeling analysis. According to the study's findings, two dimensions of intellectual capital (Human and Organizational) have a positive impact on the performance of innovation within the Egyptian travel agencies, while the dimension			Egyptian travel agencies in class A was		https://journals.ekb.eg/article_191621.html
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Egyptian travel agencies, while the dimension					
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of social/relational capital has a weak					
			of social/relational capital has a weak		
negative impact on the innovative			negative impact on the innovative		
performance of Egyptian travel agencies. As a			performance of Egyptian travel agencies. As a		
direct consequence, to achieve innovation			direct consequence, to achieve innovation		
performance, travel companies must			performance, travel companies must		
strengthen their intellectual capital especially			1		
the human and organizational capital			. , ,		
dimensions.					
Employees shearstive conscists conscists for the	The impact of	Absorptive			36 Eurasia Business and Economics Society
9 The impact of Absorptive new technologies, was found according to 2022 Conference	4	-	new technologies, was found according to	2022	
employees' capacity - (Mahmood and Mubarik, 2020; Naqshbandi, and	employees	capacity -	(Mahmood and Mubarik, 2020; Naqshbandi, and		

Page 7 of 13	مستوى سرية الوثيقة: استخدام داخلي	Bublications Tomplete	Doc. No. (PUA-IT-P01-F14)
Rev. (1) Date (30-12-2020)	Document Security Level = Internal Use	Publications Template	Issue no.(1) Date (30-12-2020)



جامعة فاروس الاسكندرية

جامعة فاروس

	Absorptive capacity on digital transformation of Tourism and Travel services: Evidence from the Egyptian Travel Agencies	digital transformation	Tabche, 2018) to have a significant impact on innovation activities in organizations. This study assesses the effect of employees' absorptive capacity on the Egyptian travel agencies' digital transformation of services. The researcher used the quantitative method and a simple random sampling technique to collect a sample of 278 employees from 1008 Egyptian travel agencies class A, and a semi-structured questionnaire was distributed to this sample. Furthermore, the researcher examined the literature on employee absorptive capacity and the digital transformation of tourism and travel services. For the quantitative data analysis, structural equation modeling (SEM) was used. The structural equation modeling analysis was also carried out using Amos software version (26) According to the study's findings, employees' absorptive capacity especially (exploitation dimension) has a positive effect on Egyptian travel agencies' digital transformation. Thus Travel agencies need to improve their employees' absorptive capacity to absorb outside technological knowledge as a prerequisite for digital transformation of its travel services. Based on the study findings, practical implications for enhancing employee absorptive capacity and promoting the digital transformation of Egyptian travel agencies in Egypt were proposed.		https://www.springer.com/series/13544
10	Measuring the impact of entrepreneurial leadership on the	entrepreneurial leadership- innovative work	This study focuses on the factors that influence entrepreneurial leadership innovation and how they may or may not affect it. It will also determine the importance of entrepreneurial characteristics in the travel industry's innovation environment, as	2022	International Academic Journal of the Faculty of Tourism and Hotel Management – Helwan University (IAJFTH)



جامعة فاروس الاسكندرية

جامعة فاروس

					إدارة التسويق
	innovative work environment within Egyptian travel agencies	environment	well as their impact on employees in travel agencies regarding innovation environment. In addition it'll help to clarify the vial entrepreneurial leadership characteristic, and its effect on travel agencies innovative environment, The findings showed that there is a significant positive effect of entrepreneurial leadership on innovative environment of travel agencies, The entrepreneurial leadership has no effect on innovative environment of travel agencies and there is a correlation between the entrepreneurial leadership factors and travel agency's innovative environment.		
11	Vicarious Travel: The New Tourism Experience Paradigm brought by COVID-19 (A Study of Egyptians' Attitudes and Risk Perceptions)	Vicarious Travel- New Tourism Experience Paradigm brought by COVID-19- Attitudes and Risk Perceptions	Purpose – The study at hand aims at examining Egyptians' attitudes towards vicarious travel experiences and their willingness to adopt vicarious travel amid the COVID-19 pandemic and embrace it as a safe travel alternative during the crisis. The research study also investigates Egyptians' travel risk perception amid the pandemic and its impact on their travel planning behaviour and future travel intentions. Design/Methodology/Approach – The study data were collected using an online self-administered questionnaire. The survey was made available via social media platforms targeting Egyptian Internet users 18 years old and above (N=2). Findings - The empirical findings of the study indicate that COVID-19 Practical implications - The study insights on Egyptians' travel risk perception and travel intentions should be of value to both academia and tourism authorities.	2022	10.21608/MKAF.2022.278537 _ مجلة كلية السياحة والفنادق. جامعة المنصورة. المجلد 12، الهدد 2 - الرقم المسلول للهدد 12الد الأزي بسير 33-102 لصفة 2022 https://mkaf.journals.ekb.eg/article_278537.html



جامعة فاروس الاسكندرية

جامعة فاروس

					إدارة التسويق
			Originality/Value - The current study contributes to the existing literature on travel behaviour during tourism crises as the study tries to provide a better understanding of vicarious travel experiences. Although several past studies have tackled many aspects of the topic, not many studies have thoroughly discussed 'vicarious travel'. Overall, the study findings are expected to provide a more comprehensive view of vicarious travel and its role as a physical travel substitute in times of crises.		
12	Big Data in Egyptian Travel Agencies: Enabling Factors (TOE), Adoption Readiness and Adoption Intention	ICT Applications (BIG DATA) in Travel AGENCIES	One of the most crucial technologies in use today is big data (BD) technology, as decision-makers must base their decisions on the most recent insights and market trends. This study focuses on assessing the readiness of travel agencies in Egypt to adopt BD technology, along with measuring the effect of TOE factors on the readiness of travel agencies to adopt BD, in addition to the effect of BD adoption readiness on the intention to adopt it. To measure the causal relationships among variables, the quantitative method was employed in this study. A structured questionnaire was distributed to a representative sample of 278 Egyptian travel agencies, which were selected using a simple random sampling technique with a response rate of 80.5%. The validity of the measurement model is achieved through convergent and discriminant validity. According to the findings, 90% of respondents agree and strongly agree that	2023	https://ijtah.journals.ekb.eg/article_282567.html International Journal of Tourism, Archaeology and Hospitality 3, no. 1 (2023): 71-92. 10.21608/IJTAH.2023.178344.1020



جامعة فاروس الاسكندرية

جامعة فاروس

Egyptian travel agencies are ready to adopt BD. Furthermore, the TOE factors have a significant positive effect on Egyptian travel agencies' adoption readiness of big data, and BD adoption readiness has a significant effect on future intentions to adopt BD technology. The findings add new empirical findings and evidence regarding Egyptian travel agencies' readiness to adopt BD and their intention to do so. Furthermore, the research provides implications to pave the way to achieve the maximum benefits of BD technology by travel		إدارة التسويق
agencies in particular.	Furthermore, the TOE factors have a significant positive effect on Egyptian travel agencies' adoption readiness of big data, and BD adoption readiness has a significant effect on future intentions to adopt BD technology. The findings add new empirical findings and evidence regarding Egyptian travel agencies' readiness to adopt BD and their intention to do so. Furthermore, the research provides implications to pave the way to achieve the maximum benefits of BD technology by travel	

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13	Assessing the employees' Absorpt Capacity Influence of innovation Performation the Egyptian Travagencies	on Performance ance		ding knowledge ssimilation, and the innovation ecific context of e study utilizes a ploys quantitative actural equation are of data analysis. The is administered encies from 1008 and the findings ansights. Firstly, the e acquisition by positive influence hereby confirming his highlights the raining, education, the the sharing of innovation within condly, the study attion of knowledge ect on innovation ring the second emphasizes the highlights the raining it within thirdly, the study exploitation has a on innovation corroboration for a underscores the veraging existing order to stimulate in Egyptian travel	2024	Pharos Internationa Hospitality, 3 (1), 53 Doi/ 10.21608/pijth.20	al Journal of Tourism and 3-69 (2024)
		Page 12 of 13	مستوى سرية الوثيقة: استخدام داخلي	Publications Tompleto	Doc. No	o. (PUA-IT-P01-F14)	

Page **12** of **13** Rev. (1) Date **(30-12-2020)**

مستوى سرية الوثيقة: استخدام داخلي Document Security Level = Internal Use

Publications Template

Doc. No. (**PUA-IT-P01-F14**) Issue no.(1) Date (30-12-2020)

recommendations for travel agency managers to enhance both absorptive capacity and innovation performance. These recommendations include fostering a culture of learning, promoting the sharing of knowledge, ensuring access to external information, embracing diversity within teams,	إدارة ال
enhance both absorptive capacity and innovation performance. These recommendations include fostering a culture of learning, promoting the sharing of knowledge, ensuring access to external	
supporting initiatives aimed at innovation, establishing feedback mechanisms, and measuring and evaluating performance. Additionally, the study suggests exploring contextual factors, conducting cross-industry comparisons, and investigating the role of technology, leadership, and customer-centric approaches in influencing absorptive capacity and innovation within the Egyptian travel agency sector. This research contributes to a deeper understanding of how knowledge management can drive innovation within the travel industry, and it provides valuable insights for both academia and industry practitioners.	